

# COMPANY PROFILE



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LAHORE CHEMICAL AND PHARMACEUTICAL WORKS Pvt. Ltd.



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## Committed to the world we live in. Guided by CARE.

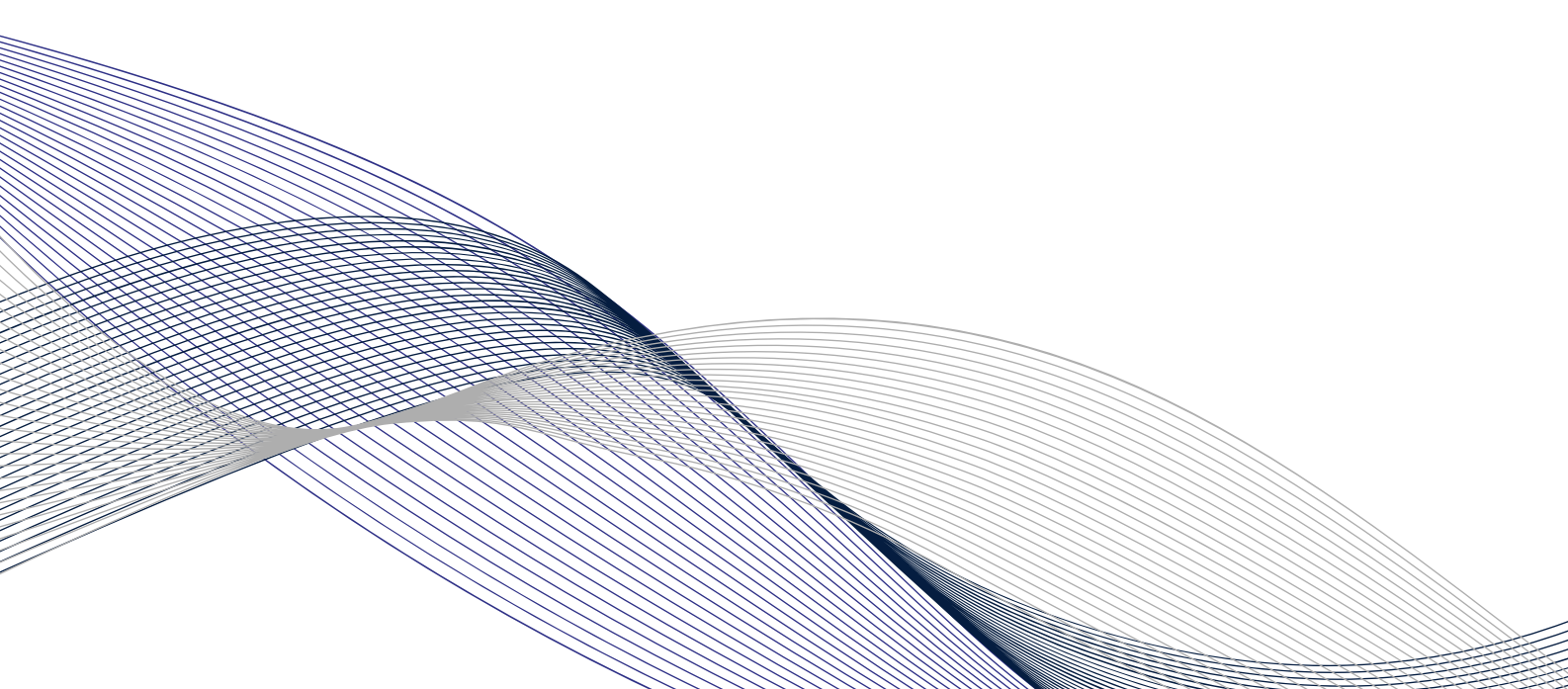
*As one of the oldest private pharmaceutical companies in Pakistan with international reach, we are committed to **positively impacting** millions of lives worldwide.*

*For nearly 6 decades, we have supported people, **locally and globally**, with our products and our services. Our investments, highly-trained collaborators and dedication to quality, have all contributed to building an increasingly diversified and comprehensive portfolio.*

*Within LCPW, we **cultivate excellence**. We strive to innovate while resolutely looking to the future, always adhering to the highest quality standards.*

*Because we pay extreme attention to details and strive for perfection: from **innovative practices** to **affordable medicines**, it is in our never-ending quest for excellence that the company differentiates itself.*

*As we plan ahead, care remains central to our primary mission to provide **uninterrupted access** to essential healthcare. Leveraging our international presence and market positioning, we continue to invest in creating a **healthier future for all**.*



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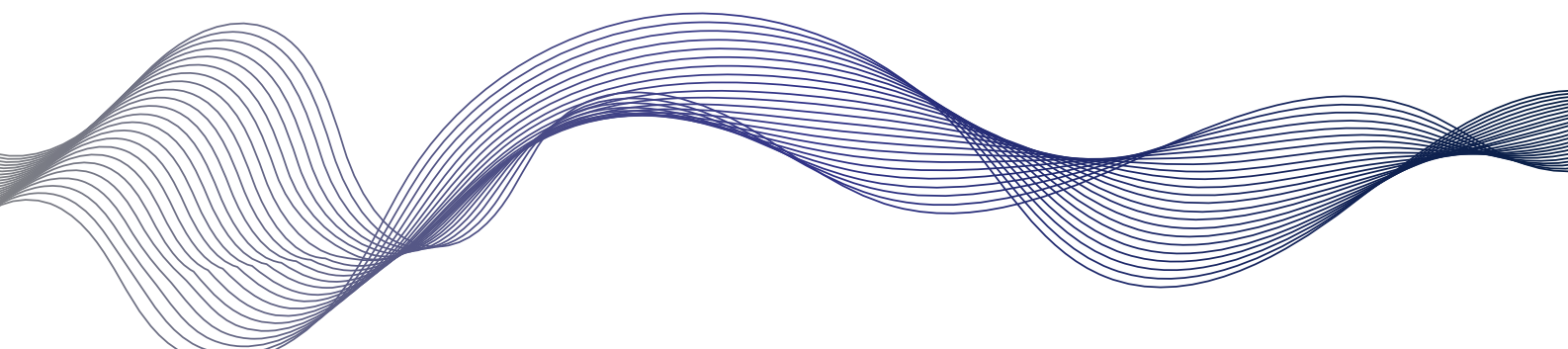
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# FOUNDER'S FOREWORDS



In 1953, Fazal-Din & Sons medical stores and pharmacies were founded with a vision to improve healthcare. The company aimed to provide high-quality medicines to the community and became a trusted name. To meet the growing needs of a young nation, a manufacturing plant was established specializing in producing tinctures. These tinctures were essential for soldiers and hospital staff, supporting their health during critical times. The company's journey has been marked by perseverance, innovation, and a commitment to excellence, ensuring the highest standards of care.

**Mumtaz Sheikh Fazal-Din**

(Late) Founder and CEO, Fazal-Din Group



As I take on my father's legacy, I am proud to lead Fazal-Din & Sons. We formed LCPW, collaborating with Howards of Ilford and Stafford Allen, eventually acquiring Howards to enhance our offerings. We developed the state-of-the-art LCPW facility with renowned British architects and Vifor of Switzerland, producing intravenous infusions and expanding to tablets, capsules, and cosmetics with our plant in Koht Lakhpat. Our journey of innovation and quality continues, and I am committed to driving our company forward with the same passion and vision. Together, we will set new standards in pharmaceutical care.

**Ijaz Ahmed Mumtaz**

(Late) Founder and CEO, LCPW



***“We honour the past and inspire the present to build a future in which we continue to invest to create a healthier life for all.”***

Thank you for your interest in LCPW. I sincerely appreciate all the support from our community, including clients, collaborators, and suppliers.

As the CEO and the third generation to lead this company, I carry forward our 7 decade long legacy of innovation and excellence. Today, we continue to advance the frontiers of pharmaceutical manufacturing by integrating new technologies and pioneering new methodologies. However, our focus extends beyond maintaining growth through technological advancements; we are also significantly enhancing our global footprint through strategic exports. This expansion allows us to bring our high-quality pharmaceutical solutions to international markets, addressing global health challenges more effectively.

We are always working to nurture the founding philosophy upon which our company has built its heritage. Over time, we have collected the rewards of ambitious decisions, gradual developments, and investments. Our ability to adapt and respond to challenges, such as shifting economic factors, underpins the strong resilience of LCPW. We have, and will continue to strive each day to make a substantial impact on healthcare worldwide, maintaining the highest standards of excellence set by my predecessors while adapting to the ever-evolving needs of the communities we serve.

I am also proud to share that the fourth generation of our family is now actively involved in leadership roles within the company. Their fresh perspectives and dedication ensure that LCPW remains at the forefront of the pharmaceutical industry, perpetuating the legacy. Because we honour the past and Inspire the present to build the future, in which we continue to invest to create a healthier life for all.

**Asad Ijaz Mumtaz**

Chairman and Chief Executive Officer, LCPW



***Committed to quality and bringing innovation for more than seven decades.***

## Overview.

### BUILDING A FOUNDATION.

Lahore Chemical & Pharmaceutical Works (LCPW) is an international pharmaceutical company with over 70 years of experience, dedicated on providing innovative, affordable, and high-quality medicines. Established in 1952, we have built a trusted reputation through partnerships with long-standing British companies like Stafford Allen & Sons. Headquartered in Lahore, Pakistan, LCPW supplies products to over 18 countries, respected by medical professionals and patients alike. Over our seven decades of operation, we have pioneered the introduction of more than 100 medications and medical services to Pakistan, including advanced cardiovascular drugs, antimalarials, and innovative surgical procedures, significantly improving patient care and expanding the country's healthcare capabilities.

### ARCHITECTING THE BEST ENVIRONMENT.

By building a cutting-edge pharmaceutical manufacturing facility modelled after a well-known British architect's design, LCPW achieved a significant milestone. Spacious on 3 acres, this edifice not only serves as a testament to our dedication to excellence but also accommodates state-of-the-art manufacturing facilities, quality control laboratories, and contemporary office environments.

### DELIVERING A WIDE RANGING PORTFOLIO.

LCPW has improved its equipments to make a range of high-quality pharmaceuticals like capsules, tablets, injections, and IV solutions, meeting market needs. We offer a wide range of products, including essential medications like anti-tuberculosis drugs, anti-cancer treatments, antibiotics, and more.

### CULTIVATING EXCELLENCE.

Patient safety is the foremost priority in all our operations. At LCPW, we have implemented an exemplary quality system that span the entire product life cycle, from drug development to toll manufacturing, technology transfer, and product discontinuation. Our skilled administrators meticulously oversee and test our manufacturing processes to ensure our high standards. We maintain rigorous monitoring and management of process performance and product quality, ensuring that our processes remain effective and suitable. Additionally, we employ strict humidity controls along with specialized climate and air handling systems to adhere to good manufacturing practices. Committed to maintaining the highest levels of safety, we follow an international safety management system and comply with the regulations of health authorities and regulatory affairs in all the countries where we operate.

### TAKING ACTIONS AND MAKING IMPACT.

Expanding into new therapeutic areas like cephalosporins, narcotics, and hormones, LCPW is building on its longstanding history of bringing innovation to Pakistan. These advancements not only improve our capacity for manufacturing but also address the changing demands of healthcare providers and patients. With strong partnerships with global manufacturers like Schering A.G., Vifor S.A., and Bristol Laboratories, and a heritage dating back to Pakistan's foundation, LCPW stands as a trusted leader in Pakistan pharmaceutical industry.



# History.

1860

## OUR BEGINNING

Sheikh Noor Ellahi established a general store in Dalhousie, on the border of Kashmir and Punjab catering to the gentry coming in from India.

1915

## EARLY EXPANSION

After taking over the family business, Sheikh Fazal Din expanded the business to real estate in which he would rent out bungalows to summer travelers. He also became the guardian of almost all bungalows owned by the Muslim population and cared for them during the winter months.

1940

## LAHORE BRANCH OFFICE

Mumtaz Sheikh Fazal Din established a branch office in Lahore. This led us to become a major supplier for the British Army

1947

## PAKISTAN INDEPENDENCE

After Gurdaspur and Dalhousie were given to India, the family was forced to fully relocate to Lahore. The business and all property was lost and a fresh start had to be made. The name of the business was changed to Fazal Din & Sons.

1953

## LCPW

Lahore Chemical and Pharmaceutical works was established on the Canal Bank in Lahore and started production in the same year. It focused on tinctures selling to institutions and the army.

1963

## STATE OF THE ART FACTORY

A brand new factory is established on Ferozpur Road with the help of Foreign Consultants. By 1965 the total production of Lahore Chemical & Pharmaceutical Works was shifted to this location. Over the years, it entered into numerous technical collaborations which are as follows Schering, Vifor, Zyma, Mead Johnson, Bristol Myers, Wampoles, Stiefel, Winthrop, Sterling Drug, Helene Curtis and Elizabeth Arden.

1979

### MEDIQUIPS

Mediquips was born as a result of collaboration between Toshiba and The Fazal Din's Group. This company is now one of the largest suppliers of electro medical equipment in Pakistan and is known for its outstanding customer service and support.

1982

### MEDIPHARM

Medipharm Ltd. was born a result of a joint venture between the Fazal Din's Group and Bayer Schering AG, Berlin.

1990

### LCPW EXPANSION

Another state of the art plant is established in Lahore adjacent to the Medipharm plant to manufacture infusions exclusively. This was the largest plant of its kind in Pakistan.

1993

### FDSSC

Fazal Din & Sons Suture and Staple Company was established and was the sole representative of the United States Surgical Corporation (USSC) dealing in surgical sutures and surgical staples

2002

### HOWARDS HERBAL

Howards Herbal was established to focus on a purely herbal range of products, further diversifying our portfolio.

2010

### LCPW EXPANSION

Further upgrades to factory were made in terms of machinery and new sections. This allowed us to strengthen and diversify our portfolio even further.

2018

### HOWARDSPHARMA

HowardsPharma, dedicated to the sales of nutraceuticals, vitamins, probiotics, and allopathic medicines. HowardsPharma embodies our commitment to expanding our reach in the health and wellness sector.

2022

### 4TH GENERATION

The fourth generation of the Fazal Din family have now entered into their roles and strive to grow and continue our legacy

## Our Mission.

We are dedicated to provide uninterrupted access to affordable and innovative medicines for millions of lives worldwide.

We are committed to raising the standard of manufacturing and supply in Pakistan by consistently investing in a global network that brings together cutting-edge technology, data, and talented people. Through strategic partnerships and a robust distribution system, we aim to improve health outcomes and enhance the quality of life for people everywhere. By leveraging our international presence and market positioning, we strive to make high-quality, innovative, and affordable medicines.

## Our Vision.

In pursuit of our mission, we aim not only to maintain our standard of excellence, but to continually elevate it by embracing new challenges and innovations, for a healthier future for all.

It is our responsibility to grow, master, and lead our enhancement, by fostering a culture of continuous learning driven by science and agility. Through investing in new technologies and methodologies, we ensure our products remain industry-leading. Client-centricity is central to our vision; by listening and adapting to our clients' needs, we build lasting relationships and deliver unparalleled value. Our team is empowered to innovate and excel, setting new standards of excellence in our field.

## Our Values.

Committed to the world we live in.  
Guided by **CARE**:







## Quality Policy.

### INTERNATIONAL REGULATIONS.

LCPW is steadfast in its commitment to excellence. We are dedicated to producing top-quality pharmaceuticals that exceed our customers' expectations. This dedication is fundamental to our operational philosophy and demonstrates our commitment to providing exceptional healthcare. To ensure our quality management system's effectiveness, we comply with regulations and strive for continuous improvement. Strict International standards such as ISO, GMP, and cGMP serve as the foundation for our processes and quality assurance practices.

### PRODUCT QUALITY AND RESPONSIBILITY.

The safety of the patients and the quality of our products are paramount in what we do. Our Quality Management System is constantly analysed for continuous improvement and helps forge a culture of quality throughout the business. Routine inspections are done often both in house and by regulatory parties to ensure our commitment to following internationally recognised standards of operations. Our Quality Control and Quality Assurance departments monitor every step in the manufacturing of a product and ensure our compliance to all regulatory requirements.

### PEOPLE.

We believe that a skilled and motivated workforce is essential for an effective quality policy. We are committed to empowering our employees through ongoing training and development programmes. This training guarantees that our team possesses the necessary expertise and skills to implement our QMS policies and procedures with efficiency. Education and awareness are fundamental elements of our approach.

### COMMUNICATION.

By promoting transparent communication and establishing explicit protocols, we guarantee that all participants agree with our quality goals. We and our partners uphold consistent standards of excellence and responsibility. Our advanced quality control laboratory ensures continuous monitoring and rigorous testing for product quality assurance. Our strict adherence to Good Manufacturing Practices (GMP) guarantees that every product we manufacture is effective, safe, and of the utmost quality. Through comprehensive strategies and procedures,

# Production.

LCPW is a pioneer in Pakistan's pharmaceutical manufacturing sector, standing out for its numerous production divisions that use cutting-edge technology and operate in accordance with strict quality standards.

By designing our facilities in full compliance with the stringent criteria of Current Good Manufacturing Practices (CGMP), we guarantee that each product we ship is irreproachable in quality.

<p><b>TABLETS.</b> <b>250 M.</b></p>	<p>With a production capacity of 250 million tablets annually, we manufacture all types of tablet coatings using advanced processes to ensure consistent quality and efficacy.</p>
<p><b>CAPSULES.</b> <b>40 M.</b></p>	<p>Capable of producing 40 million capsules each year, this section is equipped with precision machinery to handle various capsule formulations.</p>
<p><b>INJECTABLES.</b> <b>5-8 M.</b></p>	<p>Our facilities include specialised sections for ampoules and dry powder injections, with capacities to produce 85 to 8 million units annually, respectively.</p>
<p><b>SYRUPS &amp; LIQUIDS.</b> <b>4.5 M.</b></p>	<p>Our liquid section produces 4.5 million bottles per year, encompassing a range of medicinal syrups and oral suspensions.</p>
<p><b>INFUSIONS.</b> <b>2.4 M.</b></p>	<p>The infusion section has an annual production capacity of 2.4 million units, specialising in sterile intravenous solutions.</p>
<p><b>EYE AND EAR DROPS.</b> <b>4 M.</b></p>	<p>We produce 4 million units annually in this category, ensuring sterile and precise dosage forms for sensitive applications.</p>
<p><b>OINTMENTS, CREAMS, GELS, &amp; SEMISOLIDS.</b> <b>4.5 M.</b></p>	<p>This department has the capacity to produce 4.5 million units per year, catering to various dermatological and therapeutic needs.</p>

# Product Line.

LCPW manufactures an extensive variety of pharmaceutical formulations to meet a diverse range of healthcare requirements. Included in our portfolio are the below :

## ANTIBIOTICS AND ANTI-TB MEDICATIONS.

Vital treatments for bacterial infections and tuberculosis.

## ANTI-CANCER DRUGS.

Specialised oncology medications designed to combat various forms of cancer.

## ANTHELMINTICS AND DIURETICS.

Essential for treating infections caused by parasitic worms and managing fluid retention, respectively.

## VITAMINS.

Nutritional supplements key to maintaining overall health and addressing nutritional deficiencies.

## LAXATIVES AND GASTROINTESTINAL MEDICATIONS.

Formulated to aid digestive health and relieve discomfort.

## OPHTHALMIC PREPARATIONS.

Precision medications for eye-related conditions.

## STEROIDS AND HORMONAL THERAPIES.

Crucial for managing inflammation, immune responses, and hormonal imbalances.

## LOCAL OINTMENTS.

Topical applications for a variety of dermatological conditions.

## ANTI-DIABETIC.

Designed to help manage and control blood sugar levels, it is crucial for treating diabetes mellitus.





# People.

## A FULFILLING ENVIRONMENT FOR ALL .

A safe working environment is essential and must be consistently maintained. At LCPW, we adhere to an exemplary code of conduct that foster a culture of cooperation, openness, honesty and respect for others. These values are crucial for building trust, safeguarding our clients and partners, and ensuring that our people find meaning in their work and reach their full potential - keys to our long-term prosperity. We preserve our culture and value through our long-standing employees, whose dedication to excellence, social responsibility, and ethical leadership define our company. This intergenerational exchange is essential in passing on the expertise that drives our success. Their dedication supports the personal and professional growth of everyone at LCPW, inspiring the future generation of leaders and fostering a deep sense of connection and belonging.

## PEOPLE AS PARTNERS IN OUR MISSION.

We recognise that our people are not just employees; they are partners in our mission and our never-ending quest to deliver the highest levels of pharmaceuticals that improve and save lives. We invest in their growth and well-being, fostering a collaborative and inclusive environment. Together, we work hand in hand to achieve excellence and innovation, underpinning the company's success.



## EMBRACING INCLUSION AND DIVERSITY.

Diversity and inclusion are core to our CARE values and central to our mission. We actively foster a positive, motivating work environment by combating all forms of prejudice through various initiatives, such as mentorship programs, diversity training, and inclusive decision-making processes.

As we are committed to the world we live in, we must reflect the diverse people and societies we engage with, and resonate with those who may still questions their place with us. To this end, we ensure our organisation embodies diverse talents and perspectives, including non-pharmaceutical professionals, with a comprehensive mentorship program to facilitate smooth transitions. We further take pride in supporting the advancement of women within our ranks, from entry-level positions to senior leadership roles. By elevating diverse voices and celebrating every contribution, we drive innovation, representation, and continuous growth for all. LCPW guarantees equal opportunities for all, regardless of gender, ethnicity, disabilities or background.

***As actions speak louder than words, we aim to make our culture more inclusive and positive every day, where all can grow and reach their full potential.***





## BOARD OF DIRECTORS.



**ASAD IJAZ MUMTAZ**  
CEO



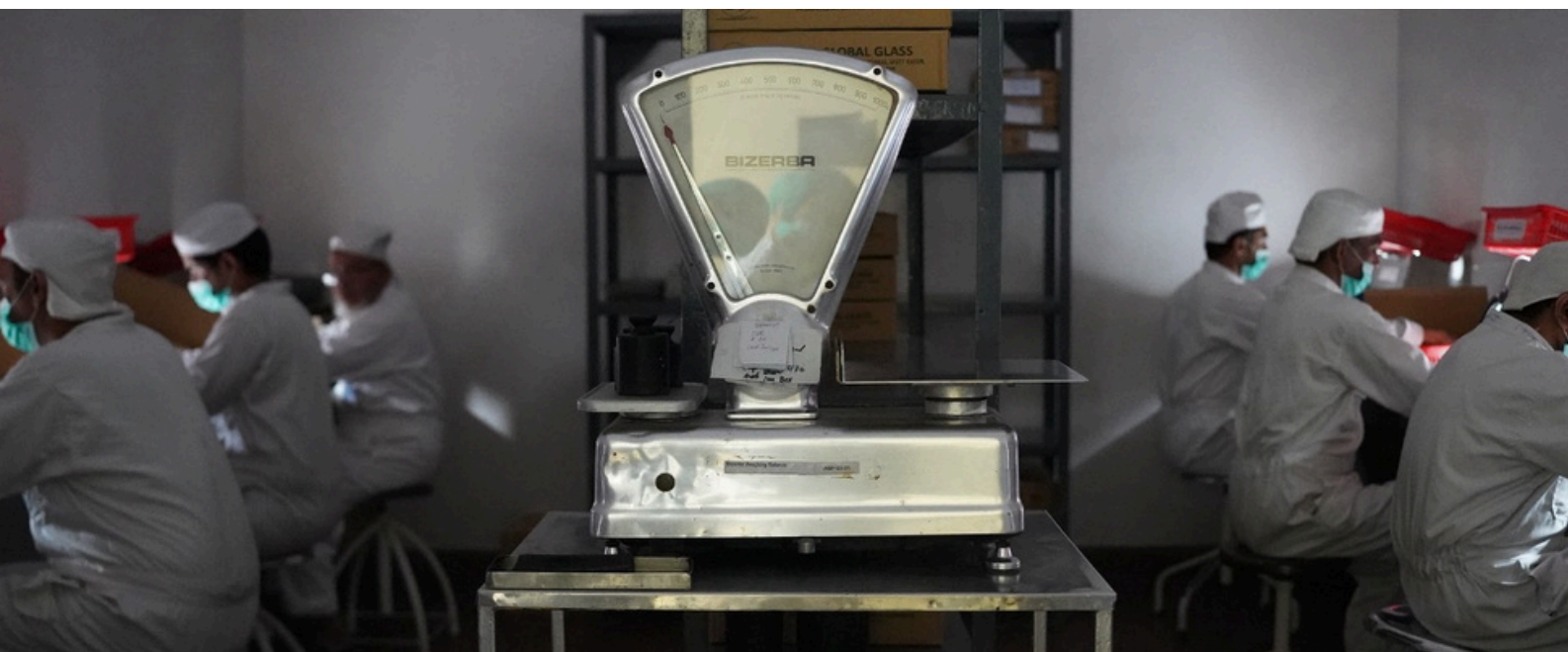
**AACHI MUMTAZ**  
Director



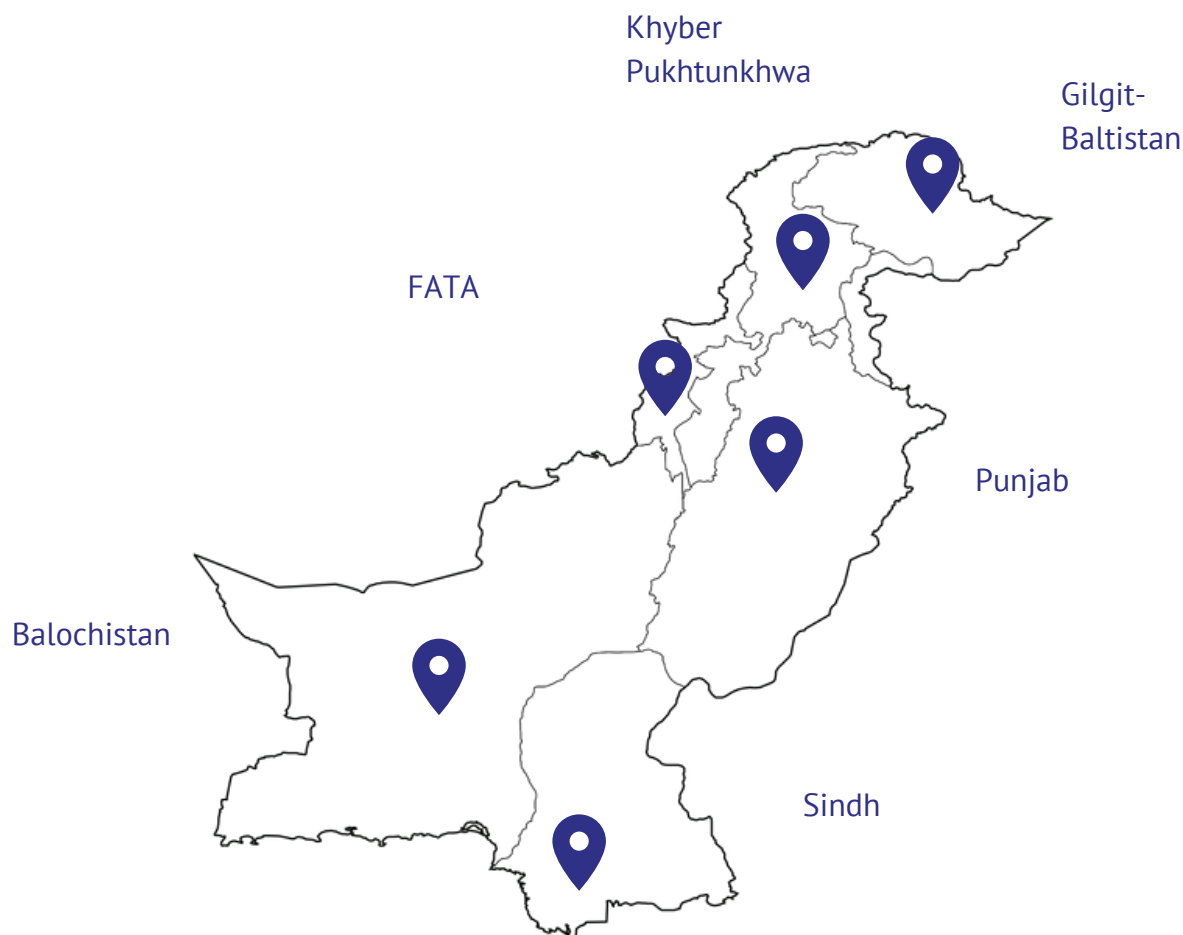
**JEHANZEB MUMTAZ**  
Director



**RAYAN MUMTAZ**  
Director



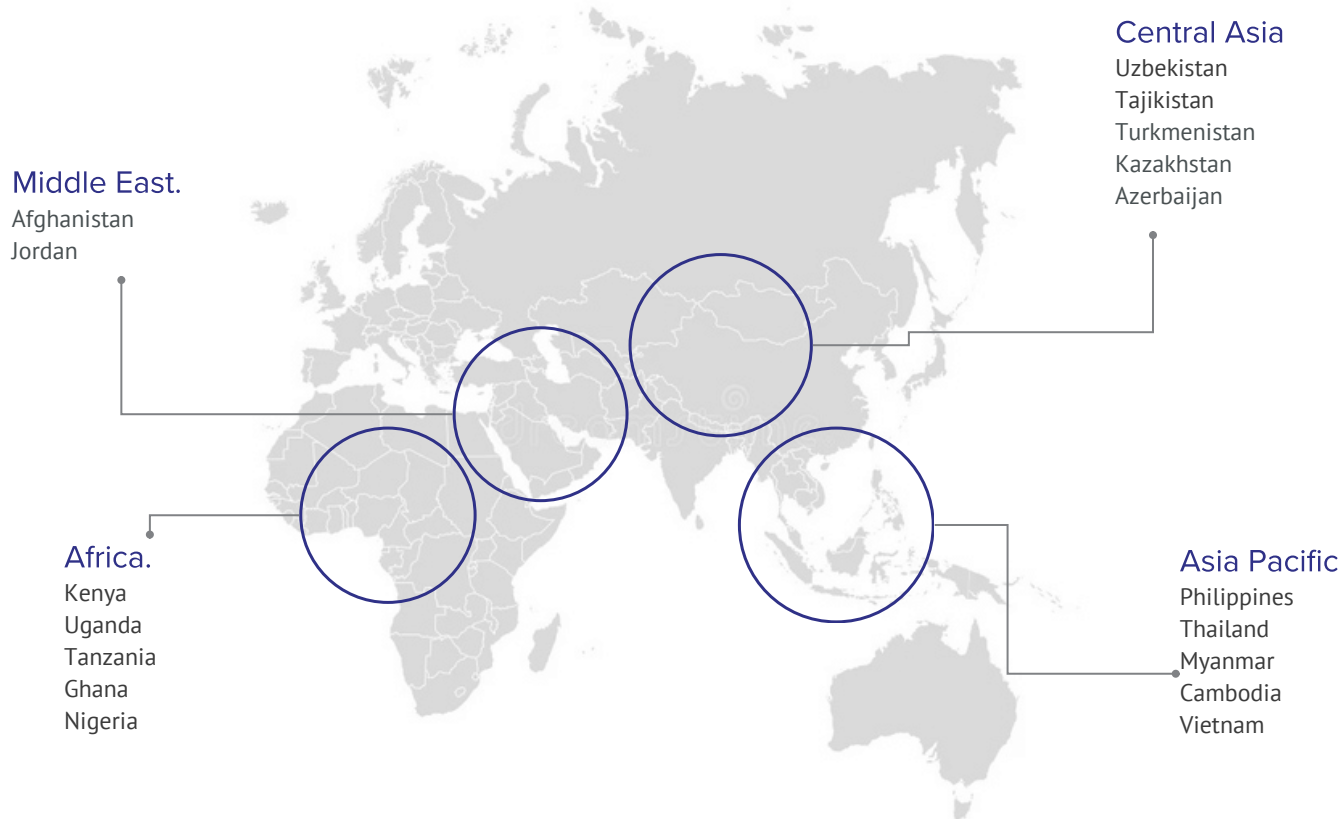
## Sales Force.



Since our foundation, LCPW has put in a place a robust market presence in Pakistan through strategically located sale representatives across the country. We have achieved an extensive network of distributors to ensure our products are accessible to various healthcare facilities within the country. Each sales team member undergoes rigorous training to understand the product portfolio and healthcare sector needs, providing expert advice on the products. Our ability to build and maintain relationships with healthcare professionals and business partners fosters trust and loyalty.

LCPW's commitment to providing access to medications and proactively navigating diverse markets is crucial for our success. Our dedication to service excellence solidifies LCPW's reputation as a reliable and ethical healthcare provider. Our passion and perseverance are essential for our continued growth and serving Pakistan's health needs.

# Geographical Footprint.



LCPW's vision extends beyond domestic success to a significant presence in the global pharmaceutical market. With a strategic objective to establish leadership within three years of product launch in every international market segment, we are committed to becoming a key player on the world stage. Our future is ambitiously focused on expanding into new geographical areas, with a particular emphasis on entering the Asia Pacific, Central Asia, Africa, and the Middle East to establish a stronger global presence. These regions represent significant opportunities due to their growing healthcare needs and increasing access to medicinal products. By entering these markets, LCPW aims to bring high-quality, accessible, and innovative healthcare solutions to a broader audience, improving global health outcomes.

Currently, LCPW is actively engaged in negotiations and regulatory procedures with several countries as part of our aggressive expansion strategy. We plan to expand our international operations, and are considering several new countries to add to our export portfolio. The company aims to become a significant contender in the global pharmaceutical industry, known for its high-quality products and innovative healthcare solutions. The expansion will not only enter new markets but also create lasting impacts through its products, enhancing health and well-being across borders. The company's strategic approach and dedication to excellence position it for substantial growth and positive contributions to healthcare worldwide.

# Toll Manufacturing.

## Our Partners.



At LCPW, we take pride in our toll manufacturing work, providing reliable production services to respected names in the pharmaceutical industry. Our facilities are equipped with thorough quality control processes, ensuring that we deliver superior manufacturing solutions that align with the standards and expectations of our clients.

### CHIESI FARMACEUTICI S.P.A.

*Italy*

A global company focused on respiratory, neonatology, and rare disease treatments. Our collaboration ensures that their innovative products are produced with the highest levels of precision and care.

### PHARMATELL

*Pakistan*

Known for their diverse range of pharmaceutical products, Pharmatel trusts LCPW to uphold their commitment to quality and efficacy in every batch we produce.

### G. D. SEARLE & COMPANY

*United States*

With a legacy of groundbreaking pharmaceuticals, G.D. Searle, LLC is a wholly owned subsidiary of Pfizer. It is currently a trademark company and subsidiary of Pfizer, operating in more than 43 countries Searle partners with us to manufacture products that adhere to their strict regulatory and quality guidelines.

### WHITE PHARMACEUTICALS

*Pakistan*

Specializing in various therapeutic areas, White Pharma relies on our expertise to consistently deliver superior products that support their mission of improving patient health.





## New Subsidiary.

# HOWARDSPHARMA

LCPW is proud to announce the launch of a new addition to our group, HowardsPharma, dedicated to the sales of nutraceuticals, vitamins, probiotics, and allopathic medicines. HowardsPharma embodies our commitment to expanding our reach in the health and wellness sector, providing customers with natural, high-quality nutritional products. The goal of HowardsPharma is to improve global health through natural and scientifically backed products.

Our vision is to become a leading provider of herbal and nutritional supplements, recognised for our commitment to purity, quality, and wellness. We aim to empower individuals to lead healthier lives by offering a range of products that support overall health and well-being. To this end, HowardsPharma offers a comprehensive range of products tailored to meet the diverse health needs of modern consumers:

### Nutraceuticals.

Leveraging the power of natural herbs, these supplements offer holistic benefits, from boosting immune function to enhancing cognitive health.

### Vitamins.

Essential for overall health maintenance, our vitamins cater to specific nutritional deficiencies and support daily health.

### Probiotics.

Focused on gut health, our probiotics promote a healthy digestive system, which is crucial for overall well-being and an effective immune response.

### Allopathic.

These conventional medicines address a variety of health conditions, providing targeted and effective treatment options for acute and chronic ailments.

HowardsPharma is set to penetrate both domestic and international markets with a localised strategic approach tailored to the unique demands of each region. Strong research and a thorough understanding of consumer health trends serve as the foundation for our marketing initiatives, allowing us to deliver specialised solutions that are in line with the needs of our clients.

## Certifications.





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